



PRESS RELEASE

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EDF Group Subsidiary Dalkia Launches U.S. Division for Comprehensive Energy Solutions

Global energy service provider expands into the U.S., offering full-suite of energy services for corporations and facility portfolios

BEVERLY, Mass. — October 23, 2019 – Dalkia, a global leader in energy services and a subsidiary of integrated electricity company, EDF Group, today announced it is launching Dalkia's U.S. division to provide comprehensive energy services for commercial, industrial and institutional organizations. Dalkia's formal expansion comes on the heels of the acquisitions of Groom Energy Solutions in 2016 and Aegis Energy Services in 2018, bringing together the two companies' combined building energy efficiency and on-site generation expertise.

Dalkia represents EDF's core energy services business worldwide. Last year, Dalkia reached \$4.6 billion in revenue and managed over 19,900 commercial buildings across France, the United Kingdom, Ireland, Poland and Russia.

Dalkia's U.S. division addresses growing demand from building operators searching for comprehensive sustainable energy solutions that streamline energy management across their facility portfolios while providing them a competitive operational edge. Dalkia's extensive solutions include HVAC, refrigeration, LED lighting, combined heat and power (CHP), and digitally connected building management systems. These solutions allow customers in distribution, healthcare, hospitality, multifamily housing, and retail to reduce energy costs while increasing resiliency and sustainability.

"Now is the time for businesses in the U.S. to take their efforts further by focusing on the next big opportunity for energy savings, which is shrinking the carbon footprint of the physical spaces where we live and work," said Sylvie Jéhanno, CEO and Chairwoman of Dalkia Group. "According to the U.S. Green Building Council, buildings represent nearly 40 percent of global emissions and this is where we need to start. Across all of our divisions, we recognize that companies who want to lead the energy transition need comprehensive services that can make their buildings more intelligent while simultaneously balancing their energy supply, demand and on-site generation."

As electricity markets become more complex and utility incentives create opportunity for economic rewards, Dalkia looks to become an industry leader in facility energy management services through Dalkia Energy Solutions (formerly Groom Energy Solutions) and Aegis Energy Services, to help companies generate savings by serving as a full-spectrum building efficiency and resiliency partner. With turn-key installations throughout the U.S., Dalkia combines local expertise with the ability to scale its solutions across multi-site building portfolios.

"Dalkia partners with customers to assess their portfolio of buildings and identify the most compelling energy and carbon reducing opportunities, without negative impacts on building occupants or operations," said Jon Guerster, CEO of Dalkia Energy Solutions. "With Dalkia's capabilities and our EDF US affiliates, we're in a position to deliver this to our customers efficiently, comprehensively and nationally."

To provide customers a full suite of energy services, the Dalkia team will collaborate with other EDF US subsidiaries, including EDF Trading North America for wholesale and retail energy supply, EDF Renewables for grid-scale solar and wind along with commercial and industrial solar, storage and electric vehicle smart charging.

About Dalkia

Dalkia, a member of EDF Group, is a 16,000-person energy services provider that is developing, building and managing innovative clean energy solutions to streamline building operations for companies and public entities across the United States. With national presence and decades-long track record of success worldwide, Dalkia helps customers that own or operate industrial, commercial, multifamily and public facilities get more out of the energy they use while paying less and shrinking their carbon footprints. A comprehensive provider of all energy services, Dalkia delivers projects and services ranging from energy efficiency to on-site generation to renewables. To learn more, visit www.dalkiasolutions.com.

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